

## **Historic, Archive Document**

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(9,6)  
F. C. HORNBERGER  
HAMBURG

NEW YORK

1927-28

Bulbs    Seeds    Plants

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U.S. Department of Agriculture

1927-28

SPECIAL FALL TRADE LIST

BULBS FOR SPRING DELIVERY

These prices in effect, Nov. 10, 1927, until Jan. 10, 1928, after which date a new complete trade list will be issued. Orders with cash in full will be sent prepaid at following rates: Part-Payment orders, 25% with order and balance before shipment or C.O.D., are not prepaid, but shipped charges collect. 10 bulbs at 100 rate price, - 1000 bulbs, 9 times 100 rate, - less than 10 bulbs or single bulbs at 1/8 the 10 bulb price, - 100 bulblets at 1000 rates on all varieties, at \$2.00 per M, up. No single trade item less than 25 cents.

HORNBERGER'S INTRODUCTIONS

VARIETY	per	Bulblets									
		No.1	No.2	No.3	No.4	No.5	No.6	100	1000		
AFLAME	10	\$ .60	\$ .50	\$ .40	\$ .30	\$ .20	\$ .10	\$ .30	\$ .200		
BLUE TORCH	100	\$ .30	\$ .25	\$ .20	\$ .15	\$ .10	\$ .08	\$ .1	\$ .10		
MRS.F.C.HORNBERGER	100	\$1.50	\$1.25	\$1.00	\$ .80	\$ .60	\$ .50	\$1.15	\$1.20		
SALMON GLOW	100	Sold	Sold	\$10	\$8	\$6	\$3		\$3		

MRS. CATHERINE EDWARDS (New) 75 days, a cream white, tall massive spike, clear color, florets  $5\frac{1}{2}$  to 6 inches, 9 to 12 flowers open, we would rate 99. Named in honor of originators mother, Bulbs one inch and larger, \$100.00 each. No small bulbs or bulblets this year.

Gladiolus. MRS. F. C. HORNBERGER, we believe to be the greatest white Glad., for commercial use, introduced in 1925 with a limit of 3 bulbs per customer, it won first prize for best spike in the show, at Hartford, Conn., Sept. 9, 1926. On August 21, 1927, it won the Championship Cup at Boston, Mass. for the three best spikes in the show, also received first on pure white. We are preparing an illustrated booklet on this and other varieties, out in January. On large orders for our own varieties, we can quote prices on bulblets by quart or pint. Where grower is willing to maintain our prices, for two years, we can also furnish Electros, showing these to greatest advantage.

Generous count and size on all orders.  
Order early to avoid disappointment.

**NOTE:**

In addition to the following list, we have several hundred varieties of new novelties and popular standards and can quote prices on complete lots of bulbs and bulblets, as we must dispose of some varieties we have which are too many to list, because our own varieties will make a big list within a year or two. If interested in SETS or lot quotations, make up your own combinations, send us two copies and we will quote as reasonable as any other reliable grower. Lot quotations, not itemized. (list on request, available Jan. 1)

We can furnish all sizes and bulblets of following new kinds at the originators trade prices. Gold Eagle, Break O'Day, Sulphur Frills, Los Angeles, Frau Dr. Hauff, H. Kantleitzer, VICTOR (Australian) Florence, Giant Nymph, Sunset Glow, Miss Tea Rose, Red Fire, Purest Of All, Pearl Of Calif, Phaenomen, Mrs. Van K., Triumphator, Atherton K., Jean De Tallies and scores of others.

**REGULAR LIST**

Variety	No.2	No.3	No.4	No.5	No.6	Bts.1000
A. W. Hunt	\$7.00	\$5.00	\$3.50	\$2.50	\$1.50	\$2.00
American Indian (K)	4.00	3.00	1.50	1.00	----	1.00
Alton (K)	4.00	2.75	1.50	1.00	.50	1.00
Albania (Kemp)	4.00	3.00	2.00	1.50	1.00	1.00
A. B. Kunderd (K)	4.00	3.00	2.25	1.75	1.25	1.50
Anthony Zonker (K)	10.00	8.00	6.00	5.00	3.00	2.00
Anne Eberius (D)	3.50	2.50	2.00	1.50	1.00	1.00
Alma Gluck (P-H)	5.00	3.00	2.00	1.50	1.00	1.00
Bengal Tiger	5.00	3.00	2.25	1.75	1.00	1.00
Beatrice (Bill)	5.00	3.00	2.00	1.25	.75	3.00

## REGULAR LIST - Continued

## Variety

No. 2 No. 3 No. 4 No. 5 No. 6 Bts. 1000

Circe (K)	\$----	\$----	\$2.00	\$1.50	\$1.00	\$1.00
Cameo (Bill)	3.00 -	2.00	1.50	1.00	.60	1.00
X Currentus Superba (Bet)	----	6.00	5.00	4.00	3.00	3.00
Dr. F. E. Bennett (D)	----	16.00	11.00	7.00	5.00	10.00
Diana (JZ)	----	3.00	2.00	1.50	1.00	1.00
Dr. Van Fleet (K)	----	2.25	1.75	1.25	.75	.50
Eliz. Gerberding (D)	----	3.00	2.00	1.50	1.00	1.00
Eliz. Tabor (Hinkle)	6.00	4.00	3.00	2.00	1.60	2.00
E. G. Hill (K)	----	3.00	1.75	1.00	.75	1.00
Fern Kyle (K)	----	6.00	4.00	3.00	1.50	4.00
Glorosia (Draco)	5.00	3.00	2.00	1.50	1.00	1.00
Golden Butterfly (K)	4.00 -	3.00	2.00	1.00	.50	1.00
Glendale (Davis)	4.00 -	2.50	1.50	1.00	.50	1.00
Gloriana (Betscher)	50.00	40.00	30.00	20.00	10.00	20.00
Golden Swallow (Mrs. A.)	----	5.00	4.00	3.00	2.50	1.50
Henry Ford (D)	----	4.00 -	3.00	2.00	1.00	1.50
J. A. Carbone (D)	7.00	4.80	3.00	2.00	1.50	1.60
J. Von Bieren	10.00	8.00	7.00	6.00	4.00	3.00
Jack London (D)	----	3.00 -	2.00	1.50	1.00	1.00
London Smoke (D)	----	3.00 -	2.00	1.50	1.00	1.00
Mrs. Newell Vanderbilt	----	6.00	4.50	3.00	2.00	2.00
Muriel	4.50	3.00 -	2.00	1.20	.75	1.00
Mrs. Leon Douglas (D)	8.00	6.00	4.00	2.75	1.75	2.00
Marie Kunderd (K)	----	5.00	4.00	3.00	2.00	4.00
Mrs. Dr. Norton (K)	3.00	2.50 -	1.75	1.00	----	.50
Mrs. F. C. Peters (F)	7.00	4.80	3.00	2.00	1.00	1.00
Ming Toy (K)	3.50	2.00 -	1.50	1.00	.75	1.00
X Miss Spokane (K)	3.50	2.00 -	1.50	1.00	.50	.50
Mr. W. H. Phipps (D)	24.00	20.00	12.00	8.00	5.00	6.30
Miss Madison	16.00	12.00	7.00	5.00	3.00	7.20
Mrs. H. Bothin (D)	4.00	3.00 -	2.00	1.25	1.00	1.00
Orange Queen	6.00	4.00	3.00	2.00	1.50	3.00
Opalascent (Bill)	6.00	4.00	3.00	2.00	1.00	3.00
Pollyanna (Decorah)	4.00	2.50 -	1.75	1.30	1.00	1.00
Prim Beauty	3.00	2.00 -	1.50	1.00	.60	.50
Pythia (K)	4.00	2.00 -	1.50	1.00	.75	1.00
Pontiac (Vaughan)	----	10.00	6.00	3.00	2.00	3.00
Richard Diener (D)	6.00	4.00	3.00	2.00	1.50	1.50
Rose Ash (D)	3.50	2.50 -	1.50	1.00	.50	.50
Sidney Plummer	4.00	3.00 -	2.00	1.25	.75	1.00
Souvenir	4.00	2.50 -	1.75	1.00	.75	1.00
Salmon Glow (FCH)	sold	sold	8.00	6.00	3.00	3.00
X Senator Knox (K)	3.00	2.00	1.50	1.00	.50	.50
Sheila (JC)	----	----	3.00	2.00	1.25	1.25
Shell Pink (K)	5.00	3.00	2.00	1.00	.50	.50
Sulphur Glow (K)	----	4.00	3.00	2.00	1.50	2.00
Theda (Bill)	----	----	3.00	2.00	----	3.00
Tycko Zang (Mrs. A.)	----	15.00	12.50	10.00	8.00	5.00
Tiffany (Brown)	----	----	5.00	3.00	2.00	3.00
Vaughans White (V) 4X	----	10.00	8.00	7.00	6.00	10.00
Vanity (Bill)	----	----	2.50	2.00	1.50	2.00
Wisteria (D)	----	----	4.00	2.00	1.50	2.00
William Kent (D)	----	30.00	20.00	15.00	10.00	10.00
White Butterfly (K)	----	4.00 -	2.00	1.50	1.00	1.00

We have tried to make our prices as reasonable and fair as possible, and these are based on other quotations, now on market in late October. We are willing to meet any price changes by other growers later in season, if prices should be lower, if higher, we will maintain these prices as long as stock is available. To induce early orders, and to cover any possible price changes that may be necessary later, we will add 20% in quantity, or in size, as preferred to each variety ordered from our REGULAR LIST as indicated above. This offer valid until Jan. 10, 1928 only. New list may omit many items above. Bulbs grown on new clean, sandy gravel soil, bright and clean, all treated with approved solutions before planting, bulbs that will please you. Remember, until Jan. 10, 1928 we will add 20 bulbs to each 100, of any variety you purchase, or 20% of total. With 10 bulbs you get two bulbs free. This offer applies to bulbs and bulblets. Our grading is standard but we omit the very small No. 6, and can quote you on this size, which we call No. 7: Bulblets per quart or peck: Ask for special prices.